# HOW TO: COMMUNITY CLOUD

# Manage Partner Community Sharing

# Share data securely with your Partners using Community Cloud.

Ensure you're sharing the right data with the right people when using the Salesforce platform. For your company, and ours, trust and data security are top priorities. In this Accelerator, our specialist will review the out-of-the-box sharing model for Partner Communities and identify areas to improve based upon your use case. We'll help you create an action plan that ensure your information is secure.

# What it can do for you

- · Decrease the amount of time you spend managing your community
- Improve the security of your partner channel

# How it works

A Certified Specialist will guide you through the process via 3 on-line meetings totaling 4 hours spread over 2-3 weeks:

# Discovery

A Specialist will review the scope of the Accelerator, identify your business goals, discuss how you currently use Community Cloud for sharing, and establish success criteria for the Accelerator.

# **Analysis**

- We'll go over the difference between Salesforce Customer Communities and Salesforce Partner Communities.
- We'll show you how to set up sharing and data visibility rules within your partner sales channel
- We'll go over the key elements to consider before setting up a community sharing model
- Our Specialist will review your use case, your community settings and sharing configuration, and indicate areas for improvement.
- We'll provide you with best practices, recommendations and success resources to help you maximize sharing with your community members

## **Outcomes**

- · Best practices and recommendations around key sharing capabilities
- · We'll provide you with a security matrix to get you started on next steps

# Corporate Headquarters

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#### ADDITIONAL INFORMATION

# Premier or Signature

Time you will spend on this Accelerator: 4 hours

#### **GOAL**

Reduce costs, ensure data security

### **INTENDED USER**

New or existing Community Cloud customer and you want to understand out-of-the-box sharing

## **PREREQUISITES**

- Must have Premier or Signature Success Plan.
- · Community Cloud licenses
- An existing Partner Community, or intent to build one
- A community manager/leader who can participate in the workshops
- A leader or executive who is engaged and committed to a successful outcome
- Willingness to complete a customer satisfaction survey at the conclusion of the Accelerator

To schedule your 1-on-1 Accelerator, visit our Help Portal, or contact your account executive or success team today!

